

QUOTING AND UNDERWRITING TOOL

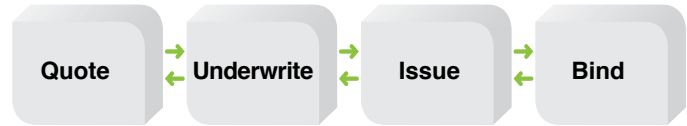


Make your business more competitive.

With Axe's Quoting and Underwriting Tool you can automate all stages of the quoting and underwriting process from pricing through to policy issue.

The full policy lifecycle can be processed including endorsements, cancellations, lapses and renewals. It allows you to orchestrate your entire underwriting process in one system.

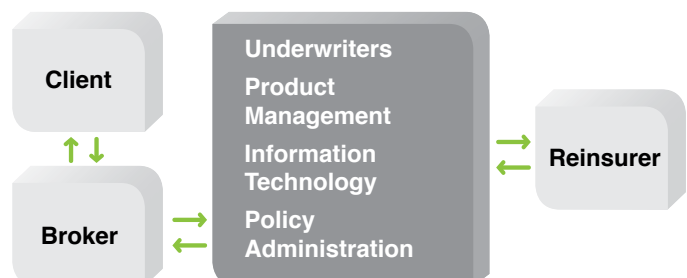
END TO END UNDERWRITING AUTOMATION



Deliver controlled growth	<ul style="list-style-type: none"> • Drive efficiencies, reduce costs and close business faster • Access audit trails for all quotations and approvals • Track all aspects of the underwriting process
Develop competitive products	<ul style="list-style-type: none"> • Gain flexibility and control to execute your market strategies • Manage product definitions and channel mix • Define rules to manage governance and monitor compliance
Make business easier for your clients	<ul style="list-style-type: none"> • Deliver consistent and predictable quoting and underwriting • Extend access to brokers, clients and reinsurers as needed • Respond more quickly to broker and client requests
Improve underwriting performance	<ul style="list-style-type: none"> • Allow quotes and policies to be issued for standard cases • Prioritise work among your team members • Allow senior underwriters to focus on complex cases
Enable business through technology	<ul style="list-style-type: none"> • Integrate into your existing back-end policy and claims systems • Apply intelligent rules in real time • Remove paper forms and automate routine tasks

COMPLETE BUSINESS SUPPORT

- Service brokers and clients faster
- Gain real-time insights into every aspect of the new business process
- Eliminate time consuming double or triple data-entry
- Achieve a consistency of process and service
- Develop or adapt products quickly to meet changing market conditions
- Free up time to focus on developing new business
- Ensure accurate governance and compliance
- Orchestrate the full value chain from a single system



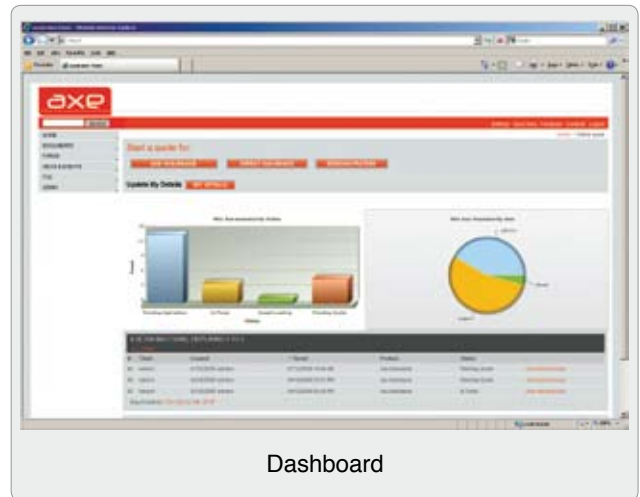
"Axe Group not only have great technology, they really understand insurance."

Calliden Insurance

COMPREHENSIVE UNDERWRITING SUPPORT

Axe's Quoting and Underwriting Tool enhances all aspects of the underwriting process:

- **Rating** – manage, review and adjust rates and fine-tune underwriting rules;
- **Pricing and approvals** – calculate correct commercial price and manage discount approvals;
- **Quotes** – generate and track quotes to brokers for new business and renewals;
- **Acceptance** – complete the underwriting process on broker acceptance to bind the policy;
- **Policy Issue** – generate policy documents upon acceptance of risk;
- **Full Lifecycle** – new business, renewals, endorsements and cancellations;
- **Underwriting Workbench** – manage daily tasks with visibility of all electronic and manual applications;
- **Integration** – integrate to back-end administration systems and with brokers directly or via Sunrise or using ACORD standards;
- **Reporting** – track and report on a range of underwriting and business metrics.



BUSINESS DRIVES THE SYSTEM

The business updates the system directly through the Rules Studio, enabling quick changes to rates and underwriting rules without a resource-consuming IT process.

Using the insights gained from the real-time dashboards and standard reports, the business can optimise product definitions and channel mix quickly in response to market conditions.



TECHNOLOGY

The Quoting and Underwriting Tool is part of Axe's Insurance Suite. It runs on the Axelerator Insurance Platform which is a scalable, extensible, open standards software program designed to handle the complexities of insurance underwriting and claims assessment.



Axe provides its Axelerator Insurance Platform together with in-depth insurance expertise to enable adaptive straight-through processing for business velocity without constraints. Our clients achieve sustainable competitive advantage through process orchestration, business insights to deliver improvements and ongoing alignment of systems with business imperatives.

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